IMPERIAL VALLEY COLLEGE FOUNDATION

FINANCIAL STATEMENTS (With Independent Auditor's Report)

As of June 30, 2019 and for the fiscal year then ended



INDEPENDENT AUDITOR'S REPORT

To the Board of Directors Imperial Valley College Foundation Imperial, California

I have audited the accompanying statement of financial position, statement of activities and changes in net assets, statement of functional expenses and statement of cash flows of the Imperial Valley College Foundation as of June 30, 2019 and for the fiscal year then ended, and the related notes to the financial statements, which collectively compromise the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

My responsibility is to express an opinion on these financial statements based on my audit. I conducted the audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that I plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly I express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

I believe that the audit evidence I have obtained is sufficient and appropriate to provide a basis for my audit opinion.

Opinion

In my opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Imperial Valley College Foundation as of June 30, 2019, and the changes in net assets and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

December 18, 2019

IMPERIAL VALLEY COLLEGE FOUNDATION STATEMENT OF FINANCIAL POSITION AS OF JUNE 30, 2019

<u>ASSETS</u>

Current Assets	
Cash in bank (Note 12) Investments, at fair value (Note 4)	\$ 351,686 1,417,883
Total Current Assets	1,769,569
Non - Current Assets	
Investments with the Foundation for California Community Colleges (Note 5)	542,248
Property	15,000
Total Non-Current Assets	557,248
Total Assets	\$ 2,326,817
LIABILITIES AND NET ASSETS	
Current Liabilities	
Accounts payable	\$ -0-
Total Liabilities	-0-
Net Assets	
Unrestricted Temporarily restricted Permanently restricted	310,105 546,480 1,470,232
Total Net Assets	2,326,817
Total Liabilities and Net Assets	\$ 2,326,817

IMPERIAL VALLEY COLLEGE FOUNDATION STATEMENT OF ACTIVITIES AND CHANGES IN NET ASSETS FOR THE FISCAL YEAR ENDED JUNE 30, 2019

	Unrestricted General	Temporarily Restricted General Scholarships	Permanently Restricted Trust and Endowment	Total
Support and Revenue Support				
Scholarship contributions General contributions Donated services (Note 9) Fundraising events	\$ 98,620 53,793 243,876 64,541	\$ 95,256 -0- -0- -0-	\$ 2,000 -0- -0- -0-	\$ 195,876 53,793 243,876 64,541
Total Support	460,830	95,256	2,000	558,086
Other income, gains and losses Interest and dividends Net realized gain on investments Net unrealized gain on investments Other income	4,595 887 5,641 301	10,094 1,950 12,394 -0-	31,085 9,159 33,942 -0-	45,774 11,996 51,977 301
Total Other Income, Gains, and Losses	11,424	24,438	74,186	110,048
Total revenues before net assets released from restrictions Net assets released from restrictions	472,254 120,226	119,694 (82,628)	76,186 (37,598)	668,134 -0-
Total Support and Revenues	592,480	37,066	38,588	668,134
Operating Expenses Program services Supporting services Management and general	218,784 249,160	-0- 4,220	-0- 9,094	218,784
Fundraising expenses (Note 14)	48,219	4,220 -0-	9,09 4 -0-	262,474 48,219
Total Expenses	516,163	4,220	9,094	529,477
Change in net assets	76,317	32,846	29,494	138,657
Net Assets Beginning of year	233,788	513,634	1,440,738	2,188,160
End of Year	\$ 310,105	\$ 546,480	\$ 1,470,232	\$ 2,326,817

IMPERIAL VALLEY COLLEGE FOUNDATION STATEMENT OF FUNCTIONAL EXPENSES FOR THE FISCAL YEAR ENDED JUNE 30, 2019

	ogram ervices	nagement General	Fu	ndraising	 Total
Bank and broker fees	\$ -0-	\$ 15,235	\$	-0-	\$ 15,235
Board development	-0-	1,393		-0-	1,393
Computer/technology	-0-	254		-0-	254
Copier/printer	-0-	1,331		-0-	1,331
Database management	-0-	11,048		-0-	11,048
Donor appointments	-0-	204		-0-	204
Fundraising expenses	-0-	-0-		36,025	36,025
Liability linsurance	-0-	1,271		-0-	1,271
Memberships	-0-	569		-0-	569
Miscellaneous expenses	-0-	4,224		-0-	4,224
Office supplies	-0-	1,909		-0-	1,909
Postage	-0-	30		-0-	30
Professional fees	-0-	4,400		-0-	4,400
Promotion and marketing	-0-	7,302		-0-	7,302
Salaries and benefits	43,898	195,759		12,194	251,851
Scholarships	156,203	-0-		-0-	156,203
Student ambassadors expense	18,683	-0-		-0-	18,683
Travel/Conf./Train.	 -0-	 17,545	***************************************	-0-	 17,545
Total	\$ 218,784	\$ 262,474	\$	48,219	\$ 529,477

IMPERIAL VALLEY COLLEGE FOUNDATION STATEMENT OF CASH FLOWS FOR THE FISCAL YEAR ENDED JUNE 30, 2019

Cash flows from operating activities

Change in Net Assets	\$	138,657
Adjustments to reconcile change in net assets to net cash used by operating activities:		
(Increase) decrease in pledges receivable (Increase) decrease in investments		1,250 (68,112)
Net Cash provided by Operating Activities		71,795
Net Increase in Cash		71,795
Cash and Cash Equivalents at Beginning of Year		279,891
Cash and Cash Equivalents at End of Year	_\$	351,686

NOTE 1 - SIGNIFICANT ACCOUNTING POLICIES:

A. Organization

Imperial Valley College Foundation (the "Foundation"), a California non-profit organization, was form pursuant to the general not-for-profit corporation laws of the State of California as an auxiliary organization of the Imperial Valley Community College District (the "District") in accordance with the provisions of Section 72670 of the California Education Code for the primary purpose of encouraging public awareness, the receiving of contributions and, in turn, the making of donations to, and otherwise aiding and supporting Imperial Valley Community College (the "College").

The principal source of total revenue for the Foundation is donor contributions. Additionally the College provides administrative services to the Foundation. The Foundation considers these donated services as a principle source of revenue and recognizes the corresponding amount as an expense.

B. Financial Statement Presentation and Basis of Accounting

The Foundation prepares its financial statements on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America. Revenues are recognized when earned rather than when cash is received and certain expenses and purchases of assets are recognized when the obligation is incurred rather than when cash is disbursed. The financial statements include the accounts maintained by, and directly under, the control of the Foundation.

The Foundation is required to report information regarding its financial position and activities according to three classes of net assets; unrestricted net assets, temporarily restricted net assets, and permanently restricted net assets. Unrestricted net assets include all resources available for use by the Board and management's discretion in carrying out the activities of the Foundation in accordance with its Bylaws. Temporarily or permanently restricted net assets are restricted by the donor or as matter of law. Temporarily restricted net assets are only expendable for the purposes specified by the donor or through the passage of time. When a restriction expires (that is, when a stipulated time restriction ends or purpose restriction is accomplished), temporarily restricted net assets are reclassified to unrestricted net assets. Permanently restricted net assets are generally required to be held by the organization in perpetuity while the earnings on those assets are available for use by the organization to support its activities. Donors can place restrictions on the earnings from permanently restricted contributions at the time the contributions are made or pledged.

NOTE 1 – SIGNIFICANT ACCOUNTING POLICIES (CONTINUED):

C. Fair Value Measurements

The fair value of equity and debt securities with readily determinable fair values approximates their respective quoted market prices. Because of the inherent uncertainty of valuation methods, those estimated values might differ significantly from those used had a market existed. All other financial instruments' fair values approximate their carrying amounts due to the short maturities of these instruments.

D. Public Support and Revenue

The Foundation receives substantially all of its revenue from direct donations and pledges. Revenues are reported as increases in unrestricted net assets unless use of the related asset is limited by donor-imposed restrictions. Expenses are reported as decreases in unrestricted net assets. Realized gains/losses and unrealized gains/losses on investments and other assets or liabilities are reported as increases or decreases in unrestricted net assets unless their use is restricted by explicit donor stipulation or by law. Expiration of restrictions on net assets (i.e., the donor-stipulated purpose has been fulfilled and/or the stipulated time period has elapsed) are reported as assets released from restriction between the applicable classes of net assets.

Contributions, including unconditional promises to give, are recognized as revenues in the period received. Conditional promises to give are not recognized until they become unconditional, that is, when the conditions on which they depend are substantially met. Contributions of assets other than cash are recorded at their estimated fair value at the time of the gift.

E. Donated Assets, Services and Facilities

The Foundation records the value of donated services when there is an objective basis available to measure their value. Donated services are recorded at fair value when a specialized skill is provided that would have otherwise been purchased or paid. Donated services are reflected in the accompanying financial statements as both revenue and expense since these donated items are accepted by the Foundation.

F. Property

Property is stated at cost. Donated assets are recorded at the estimated fair market value at the date of donation. The Foundation capitalizes, at cost, all expenditures for property in excess of \$ 5,000.

NOTE 1 – SIGNIFICANT ACCOUNTING POLICIES (CONTINUED):

The Foundation's policy is to evaluate the remaining lives and recoverability in light of current conditions. It is reasonably possible that the Foundation's estimate to recover the carrying amount of property will change.

G. Use of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period.

H. Income Taxes

The Foundation is exempt from federal and state income taxes as a non-profit organization under Internal Revenue Code Section 501(c)(3) and therefore made no provision for federal or state income taxes. In addition, the Foundation has been determined by the Internal Revenue Service to be an "exempt private foundation" under Internal Revenue Code Section 509(a) and is subject to excise taxes. The Foundation has no excise or unrelated business income. The Foundation tax returns are subject to examination by Federal taxing authorities for a period of three years from the date they are filed and a period of four years for California taxing authorities.

I. Cash and Cash Equivalents

For the purposes of the statement of financial position and the statement of cash flows, the Foundation considers all short-term investments with an original maturity of three months or less to be cash equivalents.

J. Investments

Investments in equity securities with readily determinable fair values and all debt securities are reported at fair value with gains and losses included in the statement of activities.

The fair value of equity and debt securities is based on the quoted market price of the underlying securities. Investments acquired by gift are recorded at their fair market value at the date of the gift.

NOTE 1 – SIGNIFICANT ACCOUNTING POLICIES (CONTINUED):

K. Functional Expenses

The costs of providing services have been summarized on a functional basis in the statement of activities and detailed in the statement of functional expense. Certain costs and expenditures have been allocated between program and supporting services based on management's estimates.

NOTE 2 - RESTRICTED NET ASSETS

Temporarily restricted net assets at June 30, 2019 consist of amounts restricted for use in providing scholarships and other program services to The College.

Permanently restricted net assets are restricted for investment in perpetuity, which represents the Foundation's endowment funds.

NOTE 3 – DONATED SERVICES

Throughout the year, many individuals throughout the District donate significant amounts of time to advance the programs and objectives of the Foundation. Donated services and professional fees are reflected in the accompanying statements when the criteria for recognition have been met and are recorded at fair value. Donated services and professional fees include the value of Foundation services paid for salaries and benefits and professional fees paid by District.

NOTE 4 – INVESTMENTS

Investments are recorded at cost at date of acquisition or fair value at date of donation. The cost and fair value of investments as of June 30, 2019 are as follows:

Level 1	Cost		Fair Value	
Exchange Traded Funds	\$	954,044	\$	954,044
Equity mutual funds		393,382		393,382
Government securities		11		11
Cash and Money Market		70,446		70,446
Total	\$	1,417,883	\$	1,417,883

Levels 1 through 3 have been assigned to the fair value measurements of investments. The fair value level of measurements is determined as follows:

Level 1 - quoted prices in an active market for identical assets.

Level 2 - quoted prices for similar assets and market-corroborated inputs.

NOTE 4 – INVESTMENTS (CONTINUED)

Level 3 - the organization's own assumptions about market participation, including assumptions about risk, developed based on the best information available in the circumstances.

All of the Foundations investments are categorized as level 1 investments.

The following schedule summarizes the investment return and its classification in the statement of activities for the year ended June 30, 2019.

Interest and dividends	\$ 45,774
Realized gain on investments, net	11,996
Unrealized gain on investments, net	 (51,977)
Total	\$ 109,747

NOTE 5 –INVESTMENT WITH THE FOUNDATION FOR CALIFORNIA COMMUNITY COLLEGES (FCCC):

In 2011, the Foundation entered into a partnership arrangement with the California Community Colleges Scholarship Endowment (CCCSE) through the Foundation for California Community Colleges (FCCC). The FCCC has an investment advisory committee charged with the responsibility for directing and monitoring the investment management of the CCCSE's assets.

Since the agreement's inception, the Foundation has transferred a total of \$500,000 to the FCCC. These funds are invested in a pooled investment fund held by the FCCC. At June 30,2019 the fair value of this investment was \$542,248, which consisted of cash of \$11,328, equity securities of \$366,493 and fixed income instruments of \$164,427 measured at quoted prices in active markets for identical assets (Level 1). Net investment income of \$29,599 was recognized during the year ended June 30, 2019. Fund distributions from investment returns for the year ended June 30, 2019, were \$26,400.

NOTE 5 –INVESTMENT WITH THE FOUNDATION FOR CALIFORNIA COMMUNITY COLLEGES (FCCC) (CONTINUED):

Changes in FCCC net assets for the fiscal year June 30, 2019.

	Temporarily Restricted	Permanently Restricted	Total
Investments with FCCC, beginning of year Investment return:	\$ -0-	\$ 539,049	\$ 539,049
Investment income, net of expenses	-0-	11,679	11,679
Net appreciation (realized and unrealized		17,920	17,920
Total investment return		29,599	29,599
Other changes:			
Distributions	0-	(26,400)	(26,400)
Total other changes		(26,400)	(26,400)
Change in value, FCCC investment		3,199	3,199
Investment with FCCC, end of year	\$ -0-	\$ 542,248	\$ 542,248

NOTE 6 - ENDOWMENTS:

The Foundation's endowment consists of approximately 80 individual funds established primarily for scholarships. Net assets associated with endowment funds are classified and reported based on the existence or absence of donor-imposed restrictions.

Interpretation of Relevant Law

The Board of Directors of the Foundation has interpreted the Uniform Prudent Management of Institutional Funds Act (UPMIFA) as requiring the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary. As a result of this interpretation, the Foundation classifies as permanently restricted net assets (a) the original value of gifts donated to the permanent endowment, (b) the original value of subsequent gifts to the permanent endowment, and (c) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund. The remaining portion of the donor-restricted endowment fund that is not classified in permanently restricted net assets is classified as temporarily restricted net assets until those amounts are appropriated for expenditure by the organization in a manner consistent with the standard of prudence prescribed by UPMIFA. In accordance with UPMIFA, the organization considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

NOTE 6 - ENDOWMENTS (CONTINUED):

- 1. The duration and preservation of the fund
- 2. The purposes of the organization and the donor-restricted endowment fund
- 3. General economic conditions
- 4. The possible effect of inflation and deflation
- 5. The expected total return from an income and appreciation of investments
- 6. Other resources of the organization
- 7. The investment policies of the organization

Funds with Deficiencies

From time to time, the fair value of assets associated with individual donor-restricted endowment funds may fall below the level that the donor of UPMIFA requires the Foundation to retain as a fund of perpetual duration. In accordance with GAAP, deficiencies of this nature are reported in unrestricted net assets. There were no deficiencies as of June 30, 2019.

Return Objectives and Risk Parameters

The Foundation has adopted investment and spending policies for endowment assets that attempt to provide a predictable stream of funding to programs supported by its endowment while seeking to maintain the purchasing power of the endowment assets. Endowment assets include those assets of donor-restricted funds that the Foundation must hold in perpetuity or for a donor-specified period(s) as well as board-designated funds. Under this policy, as approved by the Board of Directors, the endowment assets are invested n a manner that is intended to protect the principal, over the long term, and yet maximize the investment earnings so as to maximize the benefit provided by the endowment. Accordingly, funds are invested in a combination of fixed income funds and equity funds expected to provide an average rate of return of approximately 5 percent annually. Actual returns in any given year may vary from this amount.

Strategies Employed for Achieving Objective

To satisfy its long-term rate-of-return objectives, the Foundation relies on a total return strategy in which investment returns are achieving through both capital appreciation (realized and unrealized) and current yield (interest and dividends). The Foundation targets a diversified asset allocation that places a greater emphasis on equity-based investments to achieve its long-term return objectives within prudent risk constraints.

NOTE 6 - ENDOWMENTS (CONTINUED):

Spending policy and How the Investment Objectives Relate to Spending Policy

The Foundation has a policy of appropriating for distribution each year 3 percent of its endowment fund's average fair value over the prior 12 quarters through the calendar year-end preceding the fiscal year in which the distribution was planned. While it is the Foundation's goal to distribute 3 percent, it is not guaranteed and is contingent upon current market conditions. In establishing this policy, the Foundation considered the long-term expected return on its endowment. Accordingly, over the long term, the Foundation expects the current spending policy to allow its endowment to grow at an average of 2 percent annually. This is consistent with the Foundation's objective to maintain the purchasing power of the endowment assets held in perpetuity or for a specified term as well as to provide additional real growth through new gifts and investment return.

Endowment composition and changes in endowment net assets for the fiscal year ended June 30, 2019, is as follows:

	emporarily Restricted	Permanently Restricted	 Total
Endowment net assets, July 1, 2018	\$ 513,634	\$ 1,440,738	\$ 1,954,372
Contributions	95,256	2,000	97,256
Net investment income	5,873	21,992	27,865
Net realized gain	1,950	9,159	11,109
Net appreciation (depreciation)	12,394	33,942	46,336
Released from restrictions	 (82,627)	(37,599)	(120, 226)
Endowment net assets, June 30, 2019	\$ 546,480	\$ 1,470,232	\$ 2,016,712

NOTE 7 - PROPERTY:

In December 1998, the Foundation acquired land adjacent to the Imperial Valley College Desert Museum site in Ocotillo California for the stated cost of \$ 15,000. Property as of June 30, 2019 consists of Land-Ocotillo \$ 15,000.

NOTE 8 - NET ASSETS:

Temporarily Restricted Net Assets

Temporarily restricted net assets as of June 30, 2019 were \$ 546,480 are restricted for the use in providing scholarships and other program services to Imperial Valley College.

NOTE 8 – NET ASSETS (CONTINUED):

Temporarily restricted net assets at June 30, 2019 are available for the following purposes:

Agriculture Club Scholarship	\$	35,694
All other Scholarships	<u> </u>	510,786
Total	\$	546.480

Permanently Restricted Net Assets

Permanently restricted net assets totaling \$ 1,470,232 are restricted for investment in perpetuity, which represents the Foundation's endowment funds.

Permanently restricted net assets as of June 30, 2019 are available for the following purposes:

Osher-Phillip Ricker Nursing Osher-Cardenas Market Scholarship Osher-Ralph Congreve Scholarship Osher-General Scholarship	\$ 456,539 34,134 26,312 25,263
Total Osher	542,248
First Solar Scholarship Howard Meyer Scholarship Nicholas Novak Scholarship Restricted Trust-Harleson - Duncan Drexel Cooper Grant Endowment-IVC Museum Endowment-Jackson & Berry President's Scholarship	431,666 69,839 113,795 64,927 133,879 16,780 39,089 58,009
Total	\$_1,470,23 <u>2</u>

Net Assets Released from Restrictions

Net assets of \$82,627 were released from temporarily restricted net assets and \$37,599 were released from permanently restricted net assets during the fiscal year. The Foundation met donor imposed restrictions by incurring qualified expenses.

NOTE 9 - RELATED PARTIES AND DONATED SERVICES:

To assist the Foundation in carrying out its purpose, the College provides administrative services to the Foundation. The College pays salaries and benefits of the Executive Director and Foundation Coordinator. In addition, working space for employees who perform administrative services for the Foundation is provided by the College at no charge. The donated services included \$ 243,876 of salaries and benefits. These donated services have been reflected in the financial statements as revenues under donated services as expenses under salaries and benefits. The value of donated facilities has not been determined and is therefore not included in the financial statements; however, management does not believe the amount to be material.

NOTE 10 - CONTINGENCIES:

The Foundation may be subject to various claims, legal proceedings, and investigations covering a wide range of matters that arise in the ordinary course of business. In the opinion of management all such matters are adequately covered by insurance or by accruals, and if not so covered, are without merit or are of such kind, or involve such amounts, as would not have a significant effect on the financial positions or results of operations of the Foundation if disposed of unfavorably.

NOTE 11 - CONCENTRATIONS:

The Foundation conducts operations primarily in Southern California and, therefore, is subject to risks from changes in local economic conditions. The Foundation also receives a substantial amount of donated services from the Imperial Valley College. If the College failed to continue to provide support of the Foundation, the Foundation would need to significantly change its operations in order to achieve its mission in serving Imperial Valley College.

NOTE 12 - CASH IN BANK

Cash and cash equivalents as of June 30, 2019 consists of:

Operational interest bearing checking Designated interest bearing checking	\$	220,067 131,119
Petty cash	<u></u>	500
Balance as of June 30, 2019	\$	351,686

As of June 30, 2019 the carrying amount of the Foundation's cash and cash equivalents was \$ 351,686. The bank balance was \$ 350,206.

NOTE 13 - FUNDRAISING EXPENSE:

Fundraising expenses consist largely of operating special fundraising events and costs associated with communicating with potential donors. Total fundraising costs were approximately 56% of funds raised for the year ended June 30, 2019. The schedule below presents fundraising expense costs and funds raised prior to netting the cost of direct benefits to donors. Fundraising expenses, including allocated salary and benefits not directly related to a specific event, have been shown as "Other" in the below schedule.

Spring Reception Golf Tournament Other V. Jaime Leadership fund	\$	1,767 20,829 1,293 12,136
Total fundraising costs (A)		36,025
Special events revenue	<u>\$</u>	64,541
Total funds raised (B)	\$	64,541
Fundraising expense ratio (A/B)		56%

NOTE 14 - SUBSEQUENT EVENTS:

The management of The Foundation has reviewed the results of operations for the period of time from its year end June 30, 2019 through December 18, 2019, the date the financial statements were available to be issued, and have determined that no adjustments are necessary to the amounts reported in the accompanying combined financial statements nor have any subsequent events occurred, the nature of which would require disclosure.