BUSINESS ADMINISTRATION (For Transfer)

DEGREES, CERTIFICATES AND AWARDS
Associate in Science Degree in Business Administration for Transfer (AS-T)

DESCRIPTION
Business administration is a broad area encompassing administration, management, marketing, finance, entrepreneurship, supervision, banking, small business, merchandising, international trade, accounting, and information systems. Study in this area explores the theories, history, principles, skills, practices, laws, ethics and technologies governing the increasingly global business environment. The American Assembly of Collegiate Schools of Business (AACSB), a national business/management program accrediting agency, stipulates that lower division course work is preparatory to a bachelor’s degree. Thus, this program is designed to provide a basic overview of the subject matter.

The Associate in Science for Transfer (AS-T) is intended for students who plan to complete a bachelor's degree in a similar major at a CSU campus. Students completing this degree (AS-T) are guaranteed admission to the CSU system, but not to a particular campus or major.

PROGRAM LEARNING OUTCOMES
1. Evaluate business data and reach conclusions.
2. Apply quantitative and/or qualitative analysis to solve problems.
3. Communicate effectively to relevant populations.

ASSOCIATE DEGREE PROGRAM (For Transfer)

The Associate in Arts for Transfer (AA-T) or the Associate in Science for Transfer (AS-T) degree is intended for students who plan to complete a bachelor’s degree in a similar major at a CSU campus. Students completing these degrees (AA-T or AS-T) are guaranteed admission to the CSU system, but not to a particular campus or major. In order to earn one of these degrees, students must complete 60 semester units of CSU transferable coursework with a minimum GPA of 2.0. Students transferring to a CSU campus that does accept the AA-T or AS-T will be required to complete no more than 60 units after transfer to earn a bachelor’s degree (unless the major is a designated “high-unit” major). This degree may not be the best option for students intending to transfer to a particular CSU campus or to university or college that is not part of the CSU system. Students should consult with a counselor when planning to complete this degree for more information on university admission and transfer requirements.

CAREER OPPORTUNITIES
Of the career opportunities identified many will usually require the completion of degree requirements at 4-year colleges and universities.

- Accounting
- Appraiser
- Banking
- Business Entrepreneur
- Communications Analyst
- Database Specialist
- Escrow Officer
- Promotion
- Sales
- FBI Agent
- Finance
- Financial Services
- Human Resources Manager
- Loan Officer
- Public Administration
- Health Administration
- Import/Export Agent
- Information Systems Specialist
- Inspection
- Management
- Marketing
- Marketing Manager
- Merchandising Manager
- Product Manager
- Personnel Manager
- Programmer/Analyst
- Purchasing Marketing
- Real Estate
- Mortgage Broker
- Property Manager
- Real Estate Broker
- Sales Representative
- Small Business Owner
- Transportation Administration
- Utilities Administration

TRANSFER PREPARATION
Courses that fulfill major requirements for an associate degree at Imperial Valley College may not be the same as those required for completing the major at a transfer institution offering a bachelor’s degree. Students who plan to transfer to a four-year college or university should schedule an appointment with an IVC Counselor to develop a student education plan (SEP) before beginning their program.

Transfer Resources:
www.ASSIST.org – CSU and UC Articulation Agreements and Majors Search Engine
www.CSUMentor.edu – CSU System Information
www.universityofcalifornia.edu/admissions/index.html – UC System Information
www.aiccu.edu – California Independent Colleges and Universities, Association of
http://wiche.edu/wue - Western Undergraduate Exchange Programs

FINANCIAL AID
Paying for the cost of a college education requires a partnership among parents, students and the college. As the cost of higher education continues to rise we want you to know that IVC offers a full array of financial aid programs – grants, work study, scholarships, and fee waivers (we do not participate in the federal loan programs). These programs are available to both full and part time students who are seeking a degree or certificate. For those who qualify, financial aid is available to help with tuition, fees, books and supplies, food, housing, transportation, and childcare. Please log onto our website for additional information: www.imperial.edu/students/financial-aid-and-scholarships/
ASSOCIATE DEGREE PROGRAM

BUSINESS ADMINISTRATION
Associate in Science Degree in Business Administration for Transfer (AS-T) – 26.0-27.0 units

ALL COURSES FOR THIS MAJOR MUST BE COMPLETED WITH A MINIMUM GRADE OF “C” OR BETTER.

REQUIREMENTS FOR THE DEGREE

I. Units/GPA – Must complete 60 CSU transferable semester units with a minimum grade point average (GPA) of at least 2.0 in all CSU transferable coursework. NOTE: While a minimum of 2.0 is required for admission, some institutions and majors may require a higher GPA. Please consult with a counselor for more information.

II. General Education – Must complete one of the following general education transfer patterns:
   A. California State University General Education Breadth Pattern (CSU GE-B) – 39 units minimum
   B. Intersegmental General Education Transfer Curriculum (IGETC) – 37 units minimum

III. Twenty-six to twenty-seven (26-27) units required for the major.

<table>
<thead>
<tr>
<th>Course</th>
<th>Title</th>
<th>Units</th>
</tr>
</thead>
<tbody>
<tr>
<td>ACCT 210</td>
<td>Principles of Financial Accounting</td>
<td>4.0</td>
</tr>
<tr>
<td>ACCT 220</td>
<td>Principles of Managerial Accounting</td>
<td>4.0</td>
</tr>
<tr>
<td>BUS 126</td>
<td>Business and the Legal Environment</td>
<td>3.0</td>
</tr>
<tr>
<td>ECON 101</td>
<td>Introduction to Micro Economics</td>
<td>3.0</td>
</tr>
<tr>
<td>ECON 102</td>
<td>Intro to Macro Economics</td>
<td>3.0</td>
</tr>
</tbody>
</table>

List A: Select one course (3.0-4.0 units)

<table>
<thead>
<tr>
<th>Course</th>
<th>Title</th>
<th>Units</th>
</tr>
</thead>
<tbody>
<tr>
<td>MATH 119</td>
<td>Elementary Statistics (4.0)</td>
<td></td>
</tr>
<tr>
<td>MATH 122</td>
<td>Finite Mathematics (3.0)</td>
<td></td>
</tr>
<tr>
<td>MATH 170</td>
<td>Introductory Calculus with Applications (4.0)</td>
<td></td>
</tr>
</tbody>
</table>

List B: Select two courses (6.0 units)

Any list A course not already used.

<table>
<thead>
<tr>
<th>Course</th>
<th>Title</th>
<th>Units</th>
</tr>
</thead>
<tbody>
<tr>
<td>CIS 101</td>
<td>Introduction to Information Systems</td>
<td>3.0</td>
</tr>
<tr>
<td>BUS 124</td>
<td>Introduction to Business</td>
<td>3.0</td>
</tr>
<tr>
<td>or</td>
<td></td>
<td></td>
</tr>
<tr>
<td>BUS 260</td>
<td>Business Communications</td>
<td>3.0</td>
</tr>
</tbody>
</table>

Total Major Units: 26.0-27.0

CSU GE-B or IGETC Pattern: 37.0-39.0

Units that may be double counted: 17.0

Electives (as needed to reach 60 CSU transferable units):

Total Maximum Units: 60.0